

Howard Cohen

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Visionary, Results-Driven Leader. with 18-years of momentum in Fortune 500, Management Consulting, and start-ups across 3 sectors delivering enterprise results through technology and business leadership, purpose, and passion.



Versatile Technology Partner & Relationship Builder. Unique blend of technical expertise and business acumen to align IT and Business and increase IT effectiveness through solution delivery, strong trust-based partnerships.



Strategist & Transformation Agent. Proven change management ability, via shared vision, collaboration and innovation, to generate business value such as operational effectiveness, customer service enhancements, cost reduction and business growth.



Operationally Savvy Leader. Created high-performing teams and culture; led \$15M+ functions and contract and consultative teams to implement technology aimed at flat to down results and client satisfaction. Additionally, improved operational conditions, organizational awareness and employee engagement.

Technology Leadership	Business Leadership	Core Leadership Traits
APPLICATION DEVELOPMENT SOLUTION DELIVERY	TRANSFORMATION & CHANGE MANAGEMENT	STRONG TEAM LEADERSHIP & INTEGRITY
PORTFOLIO MANAGEMENT	BUSINESS RELATIONSHIP MANAGEMENT	EFFECTIVE COMMUNICATOR
TECHNOLOGY ROADMAPS SYSTEMS INTEGRATIONS DIGITAL	OPERATIONAL EXCELLENCE	HIGHLY ADAPTABLE & QUICK LEARNER
IT STRATEGY PLANNING & EFFECTIVENESS	EMPLOYEE EXPERIENCE MOBILITY	DECISIVE COLLABORATIVE AGILE
IT SHARED SERVICES –, BUSINESS ANALYSIS, GOVERNANCE, VIRTUALIZATION, CLOUD	VENDOR RELATIONSHIP OUTSOURCING & OFFSHORING KNOWLEDGE CONTINUITY	STRATEGIC THINKER PRIORITY-DRIVEN & FACT-BASED IMPLEMENTOR

ACHIEVEMENTS

Chubb: Shifted Culture of Organizational IT using **Digital Workplace** best practices and strategic partnerships.

- Delivered estimated savings of ~ 20m while improving operational process and activities.
- Delivered a Knowledge Transfer capability for outsourcing enabling future cost savings, risk mitigation to maintain knowledge continuity and operational speed to market.
- Built strong relationships with partners, gained high –level of trust and respect within the business and IT senior leadership and peers.
- Reduced operational costs and overhead, by finding and leveraging tools in the enterprise portfolio that had utility for reuse. Manages all **SharePoint and Jive** Communities 16k+ sites, groups, spaces.

Booz Allen: Built a proven practice in Defense and Energy improving operational conditions and changing behaviors in industry. Led efforts in Strategy, Planning, Transformation, Program Controls, Risk, Security, Enterprise Architecture, Operational IT and Knowledge Management.

- Helped stand down and transform a \$2b command from USJFCOM to US Joint Staff.
- Managed an EA software delivery pipeline of 200+ non-federated participants, supporting Joint Architectures for the DoD across all Commands, Services and Agencies.
- Built a relationship and knowledge practice with ExxonMobil, built the relationship, managed the program and implemented a 3-year project resulting in a global knowledge practice for ExxonMobil.

Lockheed Martin: Build and operationalized an end to end 4 Tier Enterprise Architecture and Requirements System \$20m for US Joint Forces.

- Implemented \$11m in tactical IT for operational and strategic enterprise architectures, delivered global thin client solutions to warfighters abroad across multiple COCOM's, Service and Agency networks.
- Led on premise and remote teams, delivering and coordinating servers, applications and network.
- Shifted technical operations from physical to virtual lowering operational costs by over 75% First of its kind.

CAREER SNAPSHOT

Chubb: Vice President, Digital Workplace (Social, Web & Knowledge)	P&C Insurance	2014 – Present
Columbia University: Facilitator	Education	2017 – Present
BoozAllen: LA – DoD and Global Energy Market	Consulting	2007 – 2014
Lockheed Martin: Senior Analyst – Defense / Navy	Contracting	2003 – 2007